


## RESEARCH ARTICLE

# Win-wins for biodiversity and ecosystem service conservation depend on the trophic levels of the species providing services

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**Abstract**

1. Confronted by significant impacts to ecosystems world-wide, decision makers face the challenge of maintaining both biodiversity and the provision of ecosystem services (ES). However, the objectives of managing biodiversity and supplying ES may not always be in concert, resulting in the need for trade-offs. Understanding these potential trade-offs is crucial for identifying circumstances under which conservation strategies designed to maximise either biodiversity or ES will result in win-win or win-lose outcomes. One important factor that may influence these outcomes are species interactions and the structure of the networks in which they are embedded.
2. We combine optimisation and network theory to investigate the difference in species prioritisation and management outcomes when targeting biodiversity or ES, by considering trophic interactions between species. We analyse 360 simulated ecosystem networks with different ecosystem structures, including the trophic level of the species providing the ES, the number of ES considered, and the food web connectivity. We then illustrate the framework on a saltmarsh case study.
3. We find that trade-offs between biodiversity and ES depend on the network structure of the ecosystem being managed. The trophic level of the species providing the ES is an important determinant of optimal species protection priorities and the biodiversity-ES trade-offs. A strategy targeting ES leads to similar levels of biodiversity conservation (a win-win situation) only when basal species provide the services. In contrast, food web connectivity and the number of services considered have little impact on biodiversity-ES trade-offs.
4. *Synthesis and applications.* Our research provides the first optimisation model to examine trade-offs between a biodiversity- or ecosystem service-based approach for managing a network of interacting species that provide services. Importantly, results from considering species-services interactions in ecosystem network dynamics can provide managers with quantitative insights to identify opportunities

for win-wins and or to avoid win-loss outcomes, by focusing on the trophic level of the species providing services. Future research could build on our model to add multiple interaction types among species, ecosystem functions, and ecosystem services to analyse optimal ecosystem management for multiple conservation objectives.

#### KEYWORDS

Biodiversity, conservation prioritisation, ecosystem services, ecosystem-based management, food webs, Markov Decision Processes, network theory, trade-offs

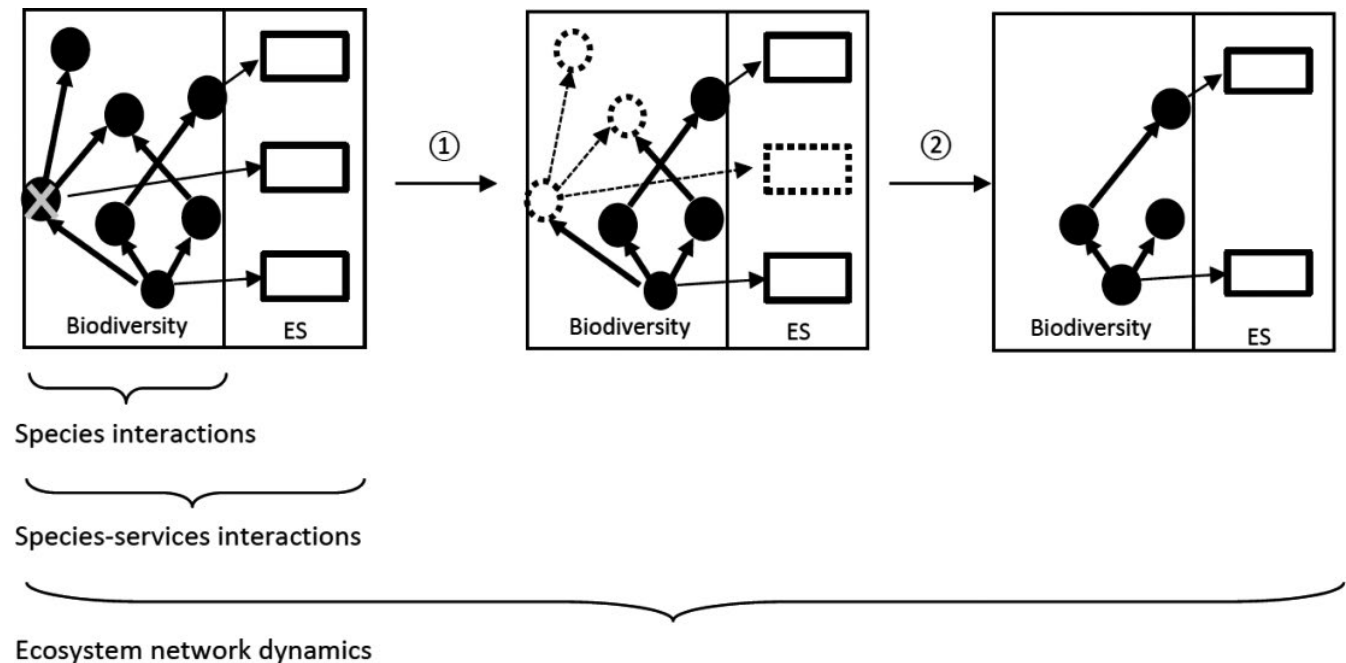
## 1 | INTRODUCTION

Human activities have severely degraded ecosystems, including species extinctions and loss of ecosystem services (ES) considered essential for human wellbeing (Assessment, 2005). As a result, how to best conserve both species and services has attracted significant attention in scientific and management fields (Daily et al., 2009; Dee, De Lara, Costello, & Gaines, 2017; Isbell, Tilman, Polasky, & Loreau, 2015; Isbell et al., 2017; Mace, 2014). Historically, the protection of species has been the primary goal of conservation (Soule & Wilcox, 1980). However, in recent years, conservation has shifted focus towards species that provide specific services to humans (Mace, 2014; Martin, Ballance, & Groves, 2016). This shift has generated substantial debate (Kareiva, 2014; Kareiva & Marvier, 2012; Soulé, 2014a, 2014b), with some arguing that protecting species for their services ignores their intrinsic value, potentially driving further biodiversity declines (Miller, Soulé, & Terborgh, 2014). Others, however, suggest that simultaneously achieving both biodiversity and ES outcomes is possible (Balvanera et al., 2014; Dee et al., 2017; Mace, Norris, & Fitter, 2012; Polasky et al., 2012). For example, diverse carbon policy mechanisms have been evaluated to achieve carbon and biodiversity co-benefits (Bryan et al., 2016). Equally, studies focused on particular places or services suggest win-win outcomes are rare and trade-offs are more common (Chan, Shaw, Cameron, Underwood, & Daily, 2006; Howe, Suich, Vira, & Mace, 2014; Nelson et al., 2009). For instance, when ecosystem services are provided by a small number of species with a low risk of loss, a strategy aimed at conserving threatened biodiversity may not necessarily enhance service provision (Kleijn et al., 2015). A broader assessment of conditions that will lead to these trade-offs is still needed to inform the protection of both biodiversity and ecosystem services. To understand trade-offs and their implications, it is imperative to consider the implications of the connections between biodiversity in an ecosystem and the provision of services (Dee et al., 2017; Montoya, Rogers, & Memmott, 2012), so win-loss and win-win outcomes can be identified and transparent decisions made (Dee et al., 2017; Fisher, Turner, & Morling, 2009; Howe et al., 2014; Reyers, Polasky, Tallis, Mooney, & Larigauderie, 2012).

Ecological networks, or food webs, have a deep history in exploring the connections between plants and animals within an

ecosystem and highlight the importance of trophic levels and the connectedness of the ecosystem for resilience (Dunne, Williams, & Martinez, 2002; Johnson, Domínguez-García, Donetti, & Muñoz, 2014; Jordán, 2009). In recent years, there has been a call to more explicitly consider the importance of species interaction networks and network structure in conservation (Jordano, 2016; Tylianakis, Laliberté, Nielsen, & Bascompte, 2010). These studies have been used to provide insights into the implications for biodiversity of management decisions within an ecosystem context (Chadès et al., 2011; McDonald-Madden et al., 2016), but they do not usually consider the provision of ecosystem services (but see Heymans et al., 2016). Conversely, multilayer ecosystem networks including different types of interactions have been applied to examine ecosystem service provisions (Consortium, 2016; Dee et al., 2016; Pilosof, Porter, Pascual, & Kéfi, 2017), yet have not been used to model trade-offs between management approaches to conserve biodiversity or ES. In response, we develop a novel approach that combines optimisation with network theory, enabling us to simultaneously consider the relationships between species (in a food web) and their provision of services (Figure 1) (Consortium, 2016; Dee et al., 2016; Hines et al., 2015; Walsh, Carpenter, & Vander Zanden, 2016). Our approach optimises management decisions, to explicitly examine the trade-offs between species management directed to achieve biodiversity outcomes ("Bio strategy") versus those directed at ES outcomes ("ES strategy").

Several features of ecosystem structure can influence the dynamics of ecological networks and, therefore, influence the strength of trade-offs between ES and Bio strategies. First, a species' position in a food web (its trophic level) is a key determinant of food web stability (Binzer, Guill, Brose, & Rall, 2012; Johnson et al., 2014; Nichols & Garling, 2000) and influences biodiversity-ecosystem functioning relationships (Duffy et al., 2007; Poisot, Mouquet, & Gravel, 2013). Therefore, different priorities for species protection could depend on whether a threatened species, or species providing a service, is from the top or the bottom trophic level in the food web. Second, food web robustness might increase with network connectedness (Dunne et al., 2002) with implications for service supply (Montoya, Rodríguez, & Hawkins, 2003). Thus, for more connected networks, ES strategy could tend to protect lower trophic level species that indirectly support multiple ES providers through network links,



**FIGURE 1** A conceptual description of an ecosystem network incorporating different types of interactions and dynamics. In this study, the ecosystem network dynamics include the trophic interactions (thick black arrows from prey to predator), the service provisioning links from species to ecosystem services (thin black arrows), and the ecosystem dynamics showing how the entire ecosystem changes with species losses. For example, species at risk of extinction or extirpation (indicated by the node with the “X”) due to external impacts (e.g. overfishing) can threaten persistence of other species (dotted nodes) in the food web if the lost species is their food resource. Similarly, this loss has consequences for the ecosystem services the species provides, as shown by the dotted rectangle (e.g. food production from a fishery), as in step ①. Then, as shown in step ②, secondary extinctions happens and lead to losses in services

making it converge with the Bio strategy. Third, another factor that might affect the trade-offs imposed by different strategies could be the number of ES within the system and for which protection is being sought. Multiple services could increase alignment between the two strategies by requiring more species for provision (Byrnes et al., 2014; Isbell et al., 2011; Zavaleta, Pasari, Hulvey, & Tilman, 2010). A strategy that optimises multiple services can then require protecting more species (Dee et al., 2017). We investigate how these structural features, trophic level, food web connectedness, and the number of services that ecosystem provides, influence trade-offs between biodiversity and ecosystem services. More specifically, we tested three hypothesis:

*Hypothesis 1: The trophic level of the species providing services influences the relative performances of Bio and ES strategies.*

*Hypothesis 2: The connectivity of the food web influences the relative performances of Bio and ES strategies.*

*Hypothesis 3: The number ES considered influences the relative performances of Bio and ES strategies.*

To address our questions and to explore the implications of biodiversity-ecosystem trade-offs, we analyse 360 simulated

ecosystem networks and illustrate our approach using an empirical saltmarsh ecosystem network (see Section 2.4 and Figure S1, Table S1).

## 2 | MATERIALS AND METHODS

### 2.1 | Using network theory to model complex ecosystem structure

We considered an ecosystem with  $G$  species and  $S$  different services. A link between species represents a trophic relationship, from prey to predator. We assumed that cannibalism can occur, such that a species can interact with itself. Weighted arrows from a species node to a service node represent service provision by the species.

We used two matrices to capture the information of the network structure:  $M_1$  represents the trophic relationships between species and  $M_2$  represents the services they provide. We defined the “ecosystem state” as the status of all species in the ecosystem. For each ecosystem state, we assumed that we were able to evaluate the number of extant species (biodiversity) and the total value of ES. To describe the ecosystem state at any time step  $t$ , we introduced  $x^t$ , a binary vector of size  $G$ , such that  $x_g^t = 1$  if species  $g$  is extant at time  $t$ , and 0 otherwise (see Box S1). We assumed that the total number of extant species was an appropriate measure of biodiversity and that the ES can be valued in US dollars.

## 2.2 | Markov Decision Processes to discover optimal management strategies

We framed the ecosystem management problem as an optimisation problem using Markov Decision Processes (MDP). MDP has been applied in solving many conservation problems, such as reserve site selection, species prioritisation or disease control (Chadès et al., 2011; Nicol, Sabbadin, Peyrard, & Chadès, 2017). Its main advantage over other approaches is that it provides optimal strategies that are state-dependent and account for future stochastic dynamics of the system studied. Other ecosystem-level management tools, such as Ecopath with Ecosim (e.g. Christensen & Walters, 2004; Heymans et al., 2016), are usually scenario based, parameter demanding, and not necessarily looking for the optimal strategy. In our case, our MDP formulation provides the optimal protection strategy using a small amount of information for ecosystem management, while varying several ecological features.

At the initial system state, we assumed that all species were extant. In each time period, species can go extinct or survive. The manager makes a decision,  $a^t$ , about which species to protect at each time step, and we assumed that, due to budget constraints, only one species can be protected per time step and that protection is only efficient during a single time step. After action  $a^t$  is applied at time  $t$ , species persist or go extinct at time  $t + 1$ , leading to a new state  $x^{t+1}$ . This transition process is stochastic and modelled by a transition probability distribution,  $P(x^{t+1}|x^t, a^t)$ , which is the probability of the ecosystem passing from state  $x^t$  to  $x^{t+1}$  when action  $a^t$  is taken at time  $t$ . It is assumed that a species' survival at time  $t + 1$  only depends on its current state,  $g$ , and its biodiversity neighbourhood,  $N_{\text{Bio}}(g, x^t)$ , i.e., the extant species in the biodiversity neighbourhood of  $g$ . Therefore, each species has a different probability of extinction that depends on its position in the network and its biodiversity neighbourhood. For a basal species  $g$ , survival is guaranteed until the next time step if it is protected; and for a non-basal species, protection guarantees survival until the next time step if at least one of its prey is extant (non-empty biodiversity neighbourhood) (see Data S1).

We aimed to assess the species protection strategies for biodiversity and ecosystem services, defining a MDP for each objective: one with a biodiversity reward function to maximise the biodiversity outcomes (minimise species loss),  $R_{\text{Bio}}(x^t)$  and one with ecosystem services outcomes  $R_{\text{ES}}(x^t)$  to maximise ecosystem services provision (minimise the service loss or maintain as much as possible the initial service provision). Defining the value function with respect to those rewards will find the species protection strategy that will maximise, on a long-term basis, either biodiversity or the services provision.

A strategy  $\delta$  is a function determining which species to protect among the remaining ones.  $\delta(x^t)$  is the species to protect when extant species are described by a given ecosystem state at time  $t$ ,  $x^t$ . The "value"  $V_\delta$  of strategy  $\delta$  is the expected sum over time of immediate rewards  $R(x^t)$  obtained at each time step, when strategy  $\delta$  is implemented (see Data S2). In the MDP framework, an optimal strategy  $\delta^*$ , maximising  $V_\delta$ , can be coded and computed using an MDP

Matlab toolbox (Chadès, Chapron, Cros, Garcia, & Sabbadin, 2014) (see Data S3).

## 2.3 | Criteria to assess the optimal biodiversity and ES strategies

We applied the Bio strategy to see how it performs in terms of both Bio and ES outcomes, and how ES strategy performs in terms of both Bio and ES outcomes. To do so, we defined  $ER_X^t(\delta_Y)$  as the expected reward at time  $t$  when outcome  $X$  is considered (i.e. number of species of ES value) when applying a strategy targeted at  $Y$  (biodiversity or ES). That is,  $ER_{\text{ES}}^t(\delta_{\text{Bio}})$  and  $ER_{\text{ES}}^t(\delta_{\text{ES}})$  represent the expected services reward under the Biodiversity strategy and the ES strategy respectively, both at time  $t$  (see Data S4). The biodiversity and ES rewards,  $R_{\text{Bio}}(x^t)$  and  $R_{\text{ES}}(x^t)$ , are measured in the number of species that survived and US dollars respectively. To compare the rewards between two strategies, which outcomes are measured in different units, we choose the relative gain (or loss) of using one strategy compared to the other as criteria to assess the Bio and ES strategies:

$$\text{Biodiversity gain (Bio gain)} = \frac{1}{T} \sum_{t=1}^T \frac{ER_{\text{Bio}}^t(\delta_{\text{Bio}}) - ER_{\text{Bio}}^t(\delta_{\text{ES}})}{ER_{\text{Bio}}^t(\delta_{\text{ES}})} \quad (1)$$

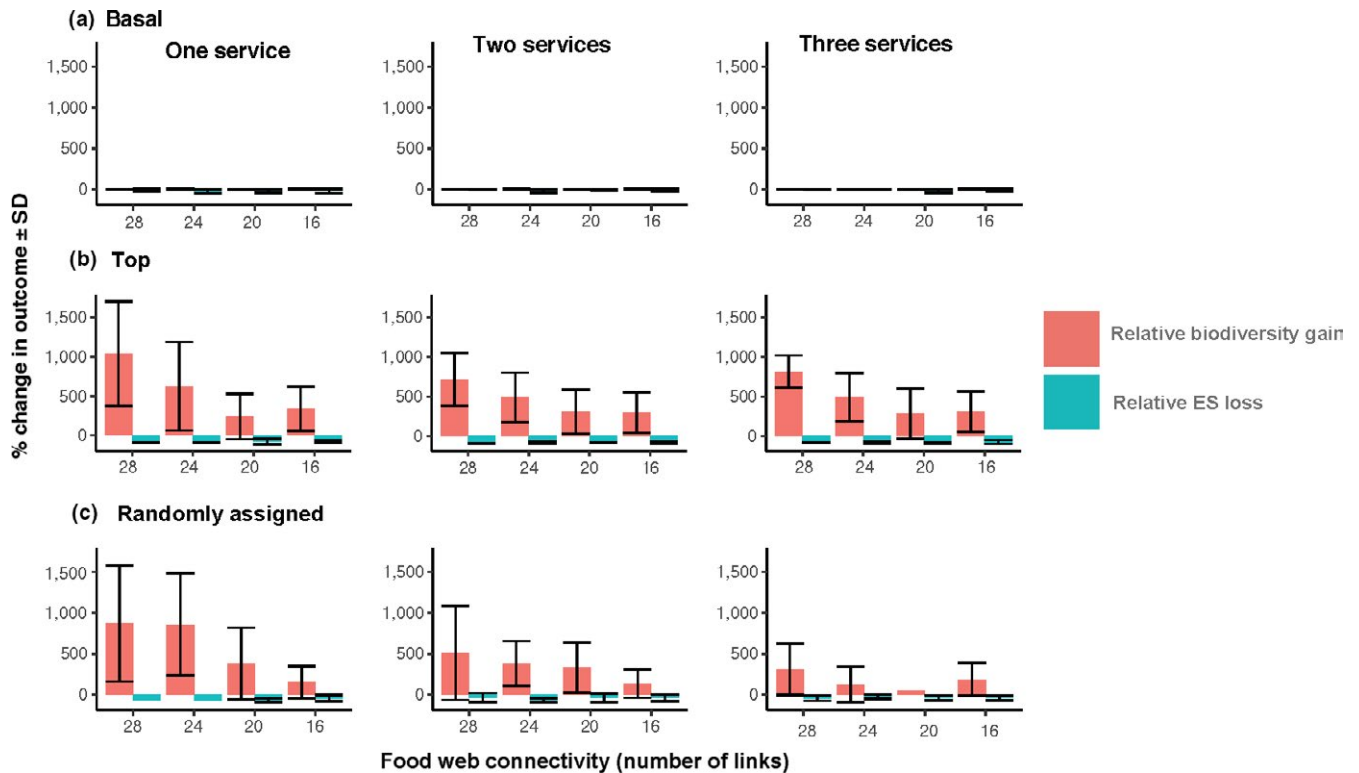
$$\text{Ecosystem services loss (ES loss)} = \frac{1}{T} \sum_{t=1}^T \frac{ER_{\text{ES}}^t(\delta_{\text{Bio}}) - ER_{\text{ES}}^t(\delta_{\text{ES}})}{ER_{\text{ES}}^t(\delta_{\text{ES}})} \quad (2)$$

where equation (1) represents how much additional biodiversity outcome could be preserved by applying the Bio strategy instead of the ES strategy, relative to the biodiversity outcome of the ES strategy. Equation (2) represents how much ES value could be lost by applying the Bio strategy instead of the ES strategy, relative to the biodiversity outcome of the ES strategy (see Data S5).

## 2.4 | Simulations and case study

We designed 360 ecosystem networks with different structure features as follows. First, we used the niche model to generate food webs of nine species with different connectivity—with 28, 24, 20, and 16 links (McDonald-Madden et al., 2016; Williams & Martinez, 2000). Then, we repeated the simulation 10 times for each of these four food webs (corresponding to food webs A1–A4, see Figure 2 and Table S1), producing 40 food webs in total. For each of the 40 food webs, we included one, two, or three ES. We then considered three different ways that ES can connect to the food web: being provided by the basal species, by the top predators, or from species randomly selected from all trophic levels in the food web (see Table S1). To determine the trophic level  $tro_j$  of a species  $j$  within a particular food web structure, we applied the fractional trophic level (Odum & Heald, 1975):  $tro_j = 1 + \frac{1}{r} \sum_{i=1}^r tro_i$  where  $i = \{1, 2, \dots, r\}$  are the prey of species  $j$ .

In the simulated networks, we assumed that the species providing ES were functionally equivalent, with the same contribution to the ES value they are linked to. We initially assumed constant baseline survival probability for all species in the food web, testing later



**FIGURE 2** Results of 360 simulated ecosystem networks under Bio strategy and ES strategy. The X axis represents categories of four food web connectivities, corresponding to 9 species with 28 links (food web A1), 9 species with 24 links (food web A2), 9 species with 20 links (food web A3) and 9 species with 16 links (food web A4). The Y axis represents the relative values of biodiversity gain (Bio gain) and ecosystem services loss (ES loss) as a percentage when using the Bio strategy instead of the ES strategy. Panels a–c represent different trophic levels of the ES, from basal species, top predators, or species randomly assigned in the food web. Three columns represent the number of services considered in the network, from one service, two services, to three services. We simulated each of the four food web configurations (28, 24, 20, 16 links between species in the food web) 10 times using the niche model. Each bar shows the average biodiversity gain (in orange) or ES loss (in blue) of 10 simulated food webs, with error bars in black

how results change when relaxing this assumption. Specifically, we considered two additional scenarios: (a) exponentially decreasing baseline survival probabilities as species' trophic level increases, and (b) an endangered species mixed with common species in the food web (see Figure S2 and Table S5). Both assumptions could be modified with our approach when these parameters are known and available for particular case studies.

For each of 360 ecosystem networks, we computed the Bio strategy and ES strategy, and then calculated the relative biodiversity gain (Bio gain) and services loss (ES loss) (Equations 1 and 2). To test the first hypothesis (influence of trophic level providing services), we examined a particular ecosystem network with 9 species and 28 trophic links, and only one service, provided by either a basal species, top predator, or species chosen at random in the food web (see Figure S3–S4). To test the second hypothesis (the influence of the number of services), we examined the biodiversity gain and service losses in Figure 2 by three different groups: ES provided by basal species, top predators, or species chosen at random in the food web. Finally, to test the third hypothesis (food web connectivity influence), we varied the connectivity of the food web and averaged the net gains for each trophic level of the services and for each of the different numbers of services involved.

## 2.5 | A Saltmarsh Case Study

We illustrated our framework using a case study of a saltmarsh ecosystem, using an empirical ecological network from Hechinger et al. (2011) for Carpinteria Salt Marsh (CSM), California, USA. Four major services were identified from this ecosystem: carbon sequestration, water filtration supporting improved water quality, shoreline protection, and fisheries production. We conducted a literature review to determine the relationship between each species in the network (excluding parasites and non-free living organisms) and each of the studied ES (see Table S6). To make the analysis computationally feasible, we grouped 51 species into 12 organismal groups from Hechinger et al. (2011), with a few modifications (see Data S6), where an organismal group identifies a group of species that affect major ecosystem processes (Gitav & Noble, 1997).

We used published estimates of services values for the four services (Barbier et al., 2011). As for many ecosystem services in natural ecosystems, only approximations of the total value of a service provided by an ecosystem exist. Furthermore, in most natural systems, the exact contribution of each organismal group, and the species within them, to each ecosystem service are not known at the species or group level (Dee et al., 2017), with the exception of provisioning



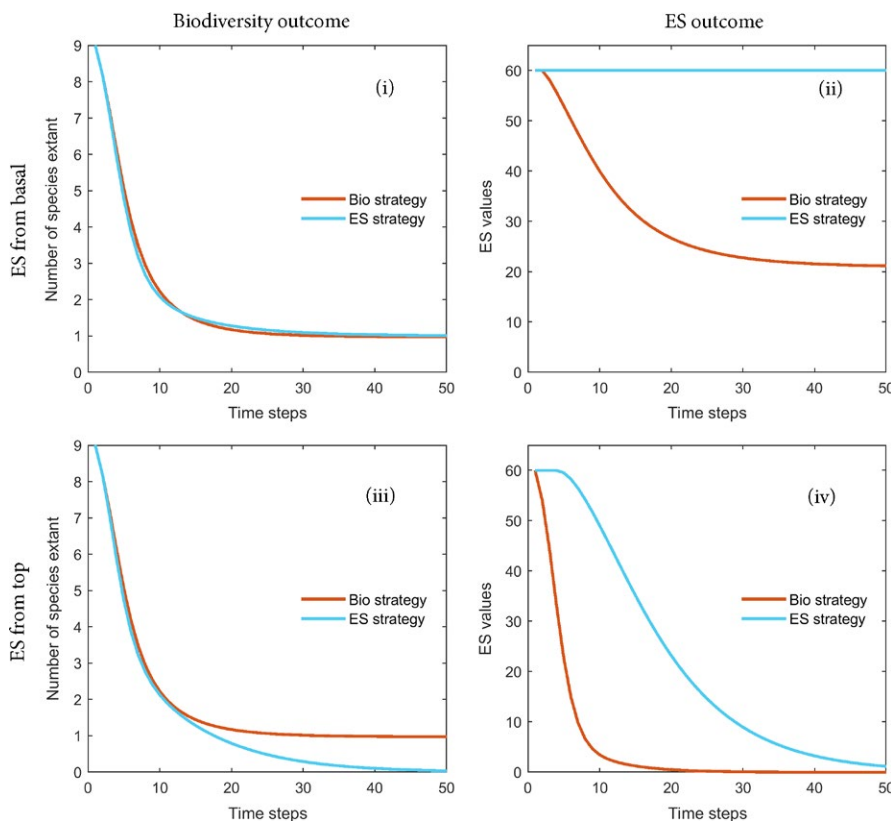
services that report direct market values by species (e.g. for a fishery). Due to current data limitations, we attributed ecosystem service values to different groups based on whether or not species within the group contribute to each service and, if so, each organismal group's average biomass for the three regulating services (carbon storage, water filtration, and shoreline protection) following approaches from Kremen (2005) and Balvanera et al. (2006). As additional information on the contribution of particular species, groups, and their diversity is available for these services, this information could be integrated into our modelling framework. Due to high uncertainty in the value of these ES, we used the upper and lower bounds of reported value estimates for each service. Therefore, we solved two MDP models, one using the lower bound values for all services (pessimistic case) and another using the upper bound values (optimistic case) (see Data S6). We also compared Bio and ES strategies in three cases: (a) constant baseline survival probability, (b) decreasing baseline survival probability as the trophic level of the species increases and (c) large discrepancies between baseline survival probabilities of species ranging from 0.1 to 0.9 (see Table S7).

### 3 | RESULTS

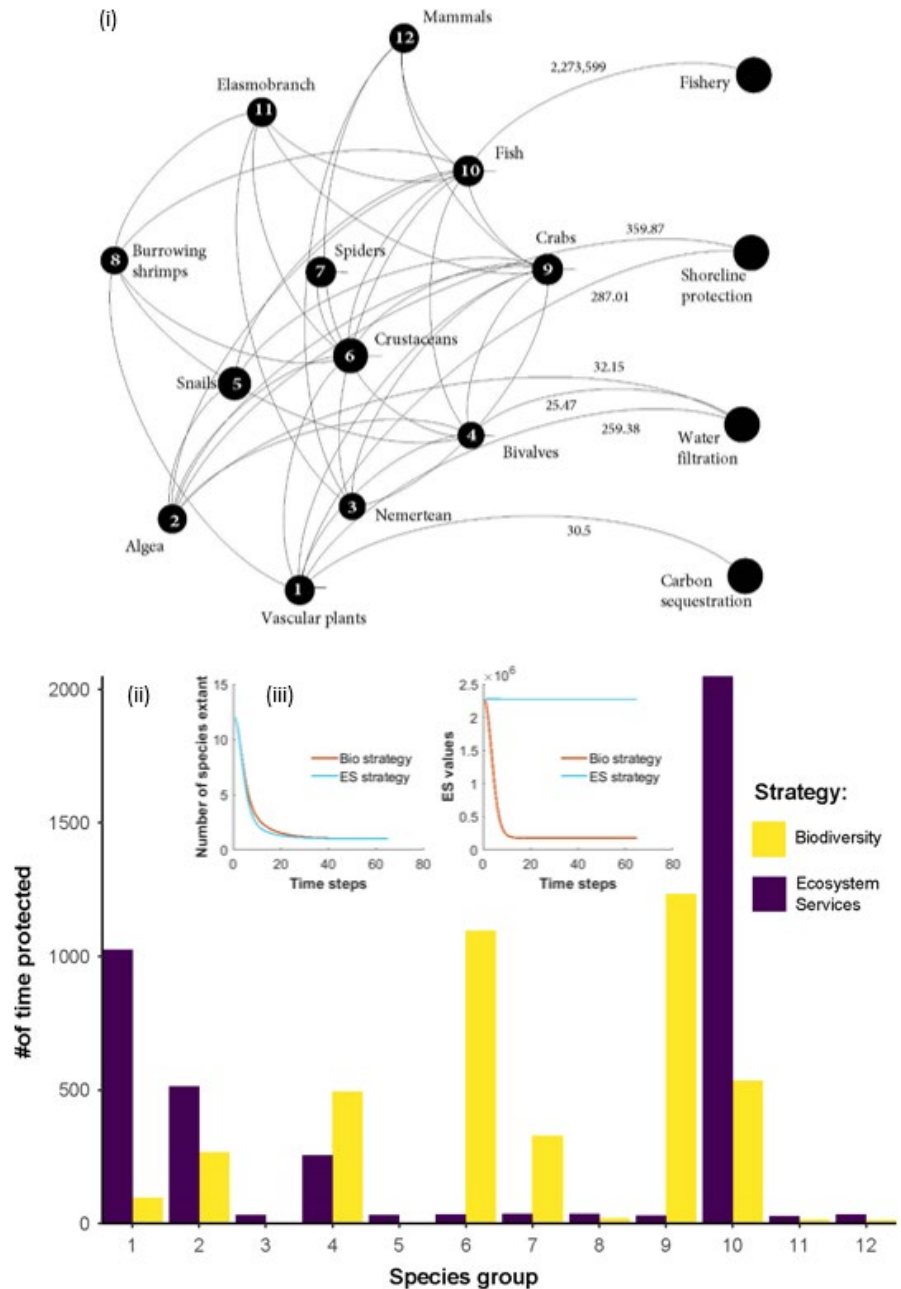
We compared management outcomes in terms of the relative percentage of biodiversity gain (Bio gain) and ecosystem services loss (ES loss) under Bio strategies instead of ES strategies for the 360 simulated ecosystem networks. We observed that applying a Bio strategy

instead of an ES strategy leads to a gain in biodiversity and a loss in ES, regardless of the trophic levels of the services, the number of services considered, and the food web connectivity (Figure 2). However, when basal species provide services, these gains and losses are smaller than when services come from top predators or from a species chosen at random in the system. For example, an ecosystem with nine species, 28 links (food web A1) and 1 ES has almost no Bio gain and an average 7% loss in ES when the service is provided by basal species (Figure 3). However, when the service is provided by a top predator or a species chosen at random, implementing the Bio strategy will lead to large gains in biodiversity (1034% and 871% respectively) but also large losses in ES (91% and 64% ES losses respectively) compared to the ES strategy (see Figure 3, Table S1). This result suggests that, regardless of food web connectivity (food web A1–A4) and the number of services included (1ES–3ES), the Bio and ES strategy discrepancy will be smaller if services come from basal species. Conversely, for the ecosystems where services come from top predator(s) or species chosen at random, the ES loss from choosing the Bio strategy is greater but the *net* gains are all positive because the even larger biodiversity gains outweigh these losses (Figure 2). In the latter case, biodiversity–ES trade-offs occur: there is no optimal strategy that simultaneously maximises both biodiversity and ES provision.

To understand the influence of the trophic level of the species providing ES on Bio–ES trade-offs, we analysed which species the two strategies prioritise using a case in which an ecosystem has nine species, 28 trophic links, and a service originating from either a basal species or a top predator (see Figure S3). When a top



**FIGURE 3** The expected number of species extant and the ecosystem service values over time under the Bio strategy and ES strategy. Results are shown for ecosystem network structures with nine species and 28 links. In subplots (i) and (ii), we consider that the ecosystem service is provided by species in the basal trophic level, while in subplots (iii) and (iv), we consider that the ecosystem service is provided by the species in the top trophic level



**FIGURE 4** Case study results: a saltmarsh ecosystem network based on Hechinger et al. (2011) for Carpinteria SaltMarsh, California USA. The ecosystem network is represented on subplot (i), where we included 12 species groups with equal baseline survival probability and four ecosystem services (value in lower bound) in the ecosystem network. The links between species groups (left side) and services (right side) are weighted with estimated annual ecosystem services value range, in US dollars. The results of the case study are given in subplot (ii) and (iii) (Lower bound case, upper bound case is the same). We compared the biodiversity strategy and the ES strategy in terms of how frequently each species group is protected, that is, subplot (ii). And the corresponding biodiversity and ES outcomes are given in subplot (iii) nested within subplot (ii). Because three of the four services come from the basal species in this empirical ecosystem, subplot (ii) has the similar shape as subplot (i) and (ii) in Figure 3

predator provides the service (species 9), the ES strategy is to protect the extant species providing the services (see Figure S4 bottom). Conversely, the biodiversity strategy is more diversified, by protecting every species in the food web with similar frequency. The biodiversity strategy is closest to an ES strategy when the service comes from a basal species. More than 40% of the actions between the Bio strategy and ES strategy overlap in these cases, compared to only 22% where the service comes from a top predator (see Figure S4). Because food web stability and service provision all rely directly or indirectly on the basal species, both strategies might be expected to focus on protecting them. Nevertheless, this result shows that as the trophic level of the services increases, the strategy targeted towards ES protection gradually diverges from the biodiversity strategy (see Figure S5).

The two other ecosystem features we investigated—the number of services included and the food web connectivity—have little influence on trade-offs in outcomes (Figure 2). Kolmogorov–Smirnov tests revealed no significant differences in the distributions of our criteria (Bio gain, ES loss or net gain) due to either of these features (see Figure S6–S7).

In the case study, the four services considered originate from different species groups, provided by vascular plants, algae, bivalves and fishes (Figure 4). As three of the four services come from low trophic levels, this salt marsh ecosystem is similar to a simulated ecosystem structure where services come from bottom trophic levels. The case study results are consistent with the patterns found on simulated ecosystem networks. We observed a 9% Bio gain and an 87% ES loss (a net loss of 78% in ES value) under the Bio strategy

compared to the ES strategy, suggesting that the ES strategy performs better in maintaining ES provision with a relatively small biodiversity loss (see Table S8). We also found that, for this particular salt marsh ecosystem structure, considering the lower or upper estimates for ES values had little influence on the species protection strategies and trade-offs between biodiversity and ES outcomes (see Table S8). Furthermore, as we vary the baseline survival probability for different species, we found that the ES strategy always remains the same but the Bio strategy gradually moves from protecting basal species to higher trophic level species (see Figure S8). As high trophic level species become more vulnerable, the ES strategy keeps protecting the services providers (species ID of 1, 2, 4, 10) while the Bio strategy moves towards high trophic levels where extinction would most likely happen.

## 4 | DISCUSSION

Incorporating relationships between biodiversity and ecosystem services, and dependencies among species, is an important step for anticipating synergies and discrepancies between biodiversity conservation and ecosystem service provision (Balvanera et al., 2015; Dee et al., 2017). Previous work on ecosystem modelling such as Ecopath with Ecosim (Heymans et al., 2016) has incorporated ecosystem services within ecological networks and investigated some management scenarios and management outcomes, but they do not explore biodiversity-ecosystem services trade-offs nor do they utilise optimisation approaches. Here, we provide a novel approach that investigates management trade-offs between biodiversity and ecosystem services using optimisation to find the best management given each objective, and use network theory to incorporate the dependencies of services on species and species on each other. We found that alignment between biodiversity and ecosystem service objectives depends on the trophic level of the species providing services. Greater alignment between ecosystem service and biodiversity outcomes occurs when basal species, which provide food resources for others species in the food web, also provide the services (Figure 2). This result arises because food web stability and service provision all rely directly or indirectly on the basal species and therefore an optimal ES strategy can attain similar levels of biodiversity as an optimal Biodiversity strategy while also generating gains for ES. This leads to a management win-win. In contrast, alignment was reduced substantially when other trophic levels provided the services.

We did not observe any clear relationship between the number of services and consistency between the outcomes provided by each strategy—a result which departs from findings and predictions made by previous studies (e.g. Dee et al., 2017; Isbell et al., 2011; Zavaleta et al., 2010). Empirical studies finding that more species are needed to support a greater number of ecosystem functions have typically studied species from one trophic level (e.g. Isbell et al., 2011; Zavaleta et al., 2010). In contrast, we considered service provision by species from different trophic levels; a scenario that potentially creates trade-offs among multiple services.

Similarly, previous food web research emphasises that the robustness of ecological networks increases as the connectedness between species in the system increases (Dunne et al., 2002). Such robustness implies that management to preserve ES in a highly connected food web should result in higher levels of biodiversity compared to management in a sparse food web. However, in this study, we did not observe that food web connectivity affected trade-offs between biodiversity and ecosystem services. This is not completely surprising based on previous studies (Montoya et al., 2003). Furthermore, Bio-ES trade-offs could also depend on how the risk of extinction is assigned to species, as well as the extinction sequence and whether the networks are antagonistic or mutualistic (Memmott, Waser, & Price, 2004). Other structural network patterns may also greatly influence the food web stability, resilience, and persistence, creating challenges for evaluating the indirect effect of food web connectivity, through modularity or nestedness, on biodiversity-ES trade-offs (Thébault & Fontaine, 2010).

For simplicity, we explored relatively small ecosystem networks and made several assumptions, including constant baseline survival probability for each species. To test the robustness of our conclusions, we varied the baseline survival probability in two scenarios: (a) decreasing survival probabilities as species' trophic level increases (Dobson et al., 2006) and (b) mixing an endangered species with common species in the food web (see Table S5). Results from these two additional scenarios were consistent with our main results; we found more synergies between the Bio and ES strategies when bottom trophic level species provide services and more discrepancies when services come from top or random trophic levels (see Figure S2, Table S5). This approach could be extended to assign different survival probabilities based on empirical estimates, such as between generalists and specialists (Burkle, Marlin, & Knight, 2013) or plants and animals (Schleuning et al., 2016), to capture different extinction risk and vulnerability. These restrictions and others (e.g. protection of only one species per time step) could be relaxed to adapt our approach to different ecosystem management problems, though approximation methods may be required due to computational complexity.

We considered exclusively bottom-up effects in our food webs. However, the importance of top-down versus bottom-up forces has been the topic of much research (e.g. Leopold et al., 2017). As an example, the effect of overfishing on predators can cascade down to impact lower trophic levels, decreasing food web stability or driving regime shifts (Gårdmark et al., 2015). Under this scenario, including top-down effects could alter our results depending on the number of trophic levels in the ecosystem. Previous studies, however, also show that 80% of secondary extinctions in food webs can be predicted by a Bayesian networks approach that only considers bottom-up effects, as compared to a full dynamic model of the food web that captures these top-down processes (Eklöf, Tang, & Allesina, 2013). Given this finding, our model is likely to capture the majority of secondary extinction risks. The impact of secondary extinctions may also be influenced by a species ability to adapt after an initial change to the ecosystem. For example, in the absence of their



preferred prey a species may switch to a new prey resource. Allowing such a phenomenon, known as rewiring, is likely to increase the stability of the system (Timóteo, Ramos, Vaughan, & Memmott, 2016) and if included in our model would potentially decrease the loss of biodiversity and the trade-offs observed between the biodiversity and ES strategies. Another component that may alter the structure of the food web is the types of interactions included. Currently, we focus on trophic interactions, such as predator–prey relationships; however, the inclusion of other non-trophic interactions such as mutualism may alter our discrepancies between strategies.

Our work offers quantitative insights into the current debate between the objectives of biodiversity conservation and ES provisioning, and how the structure of ecosystems influence trade-offs or win-win outcomes. Our work highlights that win-win outcomes for ES and Biodiversity are possible, even when optimising for just one of these objectives, consistent with previous studies (e.g. Dee et al., 2017; Nelson et al., 2008; Polasky et al., 2012). Our results also highlight that achieving such outcomes is far from guaranteed and depends on both network structure and the trophic level of the service providers. By coupling ES and biodiversity in a network, our modelling framework provides a scaffold for future investigations of optimal ecosystem management, to inform decision-making to conserve both biodiversity and the benefits to people that they provide.

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## AUTHORS' CONTRIBUTIONS

H.X. designed the study, did the analysis, and led the writing; L.E.D. contributed to the research questions and hypotheses, designed and provided the case study, and contributed to interpretation of results and manuscript revisions; I.C. contributed to mechanistic insights behind the results; N.P. and R.S. contributed to the development of the network and the MDP models; M.S. contributed to the interpretation of results, and manuscript revision; I.C. and E.M.-M. initiated and supervised the study. All authors contributed to the drafts and gave final approval for publication.

## DATA ACCESSIBILITY

The saltmarsh ecological network data are available in Food webs including parasites, biomass, body sizes, and life stages for three California/Baja California estuaries <https://doi.org/10.1890/10-1383.1> (Hechinger et al., 2011).

Our Matlab code to reproduce the simulation is available via figshare <https://doi.org/10.6084/m9.figshare.6390557.v1> (Xiao, 2018).

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