Zero to Hero

DEVELOPING PROFESSIONAL SKILLS

BSC COMPLEMENTARY HEALTHCARE PROGRAMME

The Complementary Healthcare programme

3 x Practitioner qualifications

Holistic Massage (Level 4)

Clinical Reflexology (Level 4 & Level 5)

Clinical Aromatherapy (Level 5)

Embedded research (Level 4, 5 and 6)

Entrepreneurship & Employability (Level 5)

Placements (Level 6)

Research dissertation (Level 5 & 6)

Running a business (Level 5 & 6)

Clinics



Case study clinics

Community outreach

Final year self run clinics

Graduate clinics

Winners of Cardiff Met Entrepreneurship 'Countdown to Launch'







2016: Megan Bearpark

2018: Roseanna Mathias & Becky Moore

2019: Susan Davies

Research



Development of evidence base

Graduate Perspective

Holly Turner





Holly Turner

BSc (Hons); MAR; MIFPA.

Passionate about promoting wellbeing to my community.

Started a local community group "Women's Wellbeing in second year of university, in 2017.

Inspired by my studies

Wanted to share my own self-care techniques with the wider community.





Goal of Women's Wellbeing: To bring together a group of like-minded and open minded women who are ready to explore different techniques and methods that can help us feel happier and healthier, improving our overall sense of wellbeing.

Meeting Fortnightly in the local village hall between 7-9pm.









The Fundamentals of Group Meet-Ups.

Self-Massage Techniques

Hand reflexology techniques

How to safely use essential oils and aromatherapy

Meditation

Movement

Gratitude Practice

Feeling supported, safe and knowing you are not alone in how you feel.









Invaluable clinical work experience

- Year 3 invaluable work based learning experiences
- Student-led university clinic
- Placement at Marie Curie Hospice





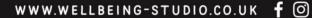


Wellbeing Studio

Holly Turner MAR; MIFPA

TUESDAY - FRIDAY - DAYTIME & EVENING APPOINTMENTS | SATURDAY 10AM - 3PM

REFLEXOLOGY, AROMATHERAPY & HOLISTIC MASSAGE









Clinical aromatherapy allowed us to:

- Learn to create homecare products for clients.
- Understand the current law, cosmetic regulations.



Re-located studio in November 2018

My training and membership of TWO professional bodies has set me apart from local competition.

Sharing scientific evidence in relation to my therapies with clients on social media keeps clients engaged and builds my reputation as being a true professional.



Graduate Perspective

Susan Davies BSc (Hons); MAR; MIFPA

Graduate Perspective

Susan Davies BSc. (Hons) Health & Wellbeing

Countdown to Launch Winner 2019

How the BSc (Hons)Complementary Healthcare programme has helped me to establish my own business and become a Cardiff Metropolitan Countdown to Launch Winner 2019

Professional and Clinical Practice Level 5

Two parts

Part 1 – Business marketing plan based on own business & experience of promoting university clinic

Part 2 – Clinic skills and community based experience

Establishing A Business

- Business Model Sole Trader/Limited Company/Partnership/Co-operative
- Business Strategy -Branding/Logo/Business Cards & Promotion " A business name needs to summarise all the emotional & rational feelings about the product/service the business provides (Williams, 2013).

Networking Target Market

Business Location, Premises & Primary Goals

Geographical Area

Identify Target Market

Explore and Identify Similar Businesses

How much do they charge

Identify Unique Selling Point (USP)

Primary goals (SMART)

Who am I now? Where am I intending to go? How do I get there? (Stokes & Wilson, 2010)

Twelve Month Financial Projection

Accurate Income and Expenditure Forecasting is essential for business success, service charges must be high enough to cover all costs and make a profit (Business Wales, 2017).

Networking Leads & Hubs to establish robust client base and maximise potential earnings.

Essential experience for the author – identifying the necessity of beginning business planning immediately and not waiting until completion of degree course.

Promoting Complementary Healthcare Clinic

Identifying best location

Advertising Campaign - Posters/Leaflets/Social Media

Designing a "Sales Platform"

Personal Feelings - Apprehensive/Nervous/Out of Comfort Zone

Community visits

Taster sessions in

Sheltered Housing (Derwen)

Flying Start Centre

Group work organising visit and delivering taster sessions to clients who would not usually access the clinic environment.

Talking about our treatments - marketing

Fast Forward Countdown to Launch 2019

Cardiff Metropolitan University

Countdown to Launch June 10th – 14th 2019

Setting up a sales pitch

Identifying Business Needs/USP/Marketing

Interviewed by Judges

£1000 Cash Prize

Free Business Mentorship Advice

Access to other financial bursaries

Zero to Hero

At the end of the programme, opportunities are available in

- Employment in a wide range of settings, NHS, private healthcare, sport, wellness industries
- Further study Masters and beyond
- Research
- Entrepreneurship

