

## Code Book for Study 4 – The Road to Bribery and Corruption

Variable name	Description of the variable	Coding of the variable
RepondentsID	A unique respondents' ID created by Qualtrics	
Date_Start	Time when the study began	
Date_End	Time when the study ended	
duration	The variable recorded the duration of the study (in seconds)	
InformedConsent	Variable recorded whether an Informed Consent sheet was presented to the participants	0 = no; 1 = yes . = information missing
Gender	Variable records the participants' gender	1 = female; 2 = male
Age	Age of the participant in years	
Income	The variable assessed income of the participants by asking: "What is the annual net income of your household? (incomes of all people living in the household taken together, minus taxes and social security contributions)?"	4 = "less than 10,000"; 5 = "10,000 - 19,999\$"; 6 = "20,000 - 29,999\$"; 7 = "30,000 - 39,999\$"; 8 = "40,000 - 49,999\$"; 9 = "50,000 - 59,999\$"; 10 = "60,000 - 69,999\$"; 11 = "70,000 - 79,999\$"; 12 = "80,000 - 89,999\$"; 13 = "90,000 - 99,999\$"; 14 = "100,000 - 149,999\$"; 15 = "150,000\$ or more"
TQ1	First test question: "IF Construx bids \$50.000 and Roley bids \$40.000, THEN who receives the contract worth \$120.000 from the Minister of Public Affairs?" ( <i>correct answer marked in bold</i> )	1 = "Roley wins"; <b>2 = "Construx wins";</b> 3 = "both share"
TQ2	Second test question: "IF Construx bids \$20.000 and	<b>1 = "Roley wins";</b>

	Roley bids \$40.000, THEN who receives the contract worth \$120.000 from the Minister of Public Affairs?"	2 = "Construx wins"; 3 = "both share"
TQ3	Third test question: "IF Construx and Roley both bid \$50.000, THEN who receives the contract from the Minister of Public Affairs?"	1 = "Roley wins"; 2 = "Construx wins"; 3 = "both share"
TQ4	TQ4 - How many rounds of bidding are there?	1 = "3"; 2 = "2"; 3 = "4"
OfficialAcceptReject	Hypothetical decision by the Official Player "If you had a choice whether to accept the direct transfer, how would you decide?"	1 = "accept"; 2 = "reject"
ConstruxBid1	How much the Construx player bid in the first round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
ConstruxBid2	How much the Construx player bid in the second round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
ConstruxBid3	How much the Construx player bid in the third round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
ConstruxBid4	How much the Construx player bid in the fourth round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$"

		5 = "40,000\$" 6 = "50,000\$"
RoleyAbruptChoice	DV, Abrupt Condition: "Do you want to transfer 40.000 to the official player?"	1 = "no"; 2 = "yes"
RoleyBid1	How much the Roley player in the Abrupt condition bid in the first round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleyBid2	How much the Roley player in the Abrupt condition bid in the second round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleyBid3	How much the Roley player in the Abrupt condition bid in the third round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleyBid4	How much the Roley player in the Abrupt condition bid in the fourth round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleySlipSlopChoice1	DV1, Slippery Slope Condition: Do you want to directly transfer 10.000 in the first instance to the Official Player?	1 = no; 2 = yes
RoleySlipSlopChoice2	DV2, Slippery Slope Condition: Do you want to transfer additional 30.000 to the Official Player? (this choice was only displayed to the participants if they chose "2" in the	1 = yes; 2 = no

	first Slippery Slope decision: "RoleySlipSlopChoice1	
RoleySSBid1	How much the Roley player in the Slippery Slope condition bid in the first round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleySSBid2	How much the Roley player in the Slippery Slope condition bid in the second round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleySSBid3	How much the Roley player in the Slippery Slope condition bid in the third round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
RoleySSBid4	How much the Roley player in the Slippery Slope condition bid in the fourth round	1 = "0\$" 2 = "10,000\$" 3 = "20,000\$" 4 = "30,000\$" 5 = "40,000\$" 6 = "50,000\$"
Condition	Which condition the participant was in	1 = Official; 2 = Construx aka Fair Player; 3 = Roley Abrupt aka Steep Cliff; 4 = Roley Slippery Slope
CorruptionCollapsed	All three corruption decision in one variable	1 = no corruption; 2 = partial aka mild corruption; 3 = severe corruption
MSEBE1_1	Please rate your behavior in the game on the following	0 = fair;

	dimensions Item had the following anchor	100 = unfair
MSEBE2_1	The item had the following anchor	0 = unjust; 100 = just
MSEBE3_1	The item had the following anchor	0 = culturally acceptable; 100 = culturally unacceptable
MSEBE4_1	The item had the following anchor	0 = violates an unwritten contract; 100 = does not violate an unwritten contract
MSEBE5_1	traditionally acceptable / traditionally unacceptable	0 = traditionally acceptable; 100 = traditionally unacceptable
MSEBE6_1	The item had the following anchor	0 = morally right; 100 = not morally right
MSEBE7_1	The item had the following anchor	0 = violates an unspoken promise; 100 = does not violate an unspoken promise
MSEBE8_1	The item had the following anchor	0 = acceptable to my family; 100 unacceptable to my family
CorrOwn	Own perceived corruptness: "How corrupt do you think your behavior in the game was?"	0 = not corrupt at all; 100 = very corrupt
Education	What is your highest obtained educational degree?	1 = not finished High School; 2 = High School Diploma; 3 = Bachelor's degree; 4 = Master's degree; 5 = Vocational training
AttentionCheck	Participants were instructed to click on the second box to the left in order to test whether they paid attention	2 = ppts clicked on second box from the left