Code Book for Study 1 – The Road to Bribery and Corruption

Variable name	Description of the variable	Coding of the variable
RepondentsID	A unique respondents' ID created by Qualtrics	
Date_Start	Time when the study began	
Date_End	Time when the study ended	
Informed_Consent	The variable recorded whether an Informed Consent sheet was presented to the participants	0 = no; 1 = yes . = information missing
Time	The time it took participants to finish the study in minutes	
FinalBudget	The final budget of the participant after all rounds in Game dollars	
TQ1	First Test question - "If you, as the CEO of Construx, offer 50.000 € and Roley, the other company, offers 40.000 € Who gets the contract?" *(correct answer marked in bold)*	1 = "Roley (the other company) gets the job alone and therefore gets 120.000€"; **2 = "Construx (your company) gets the job alone and therefore gets 120.000€";** 3 = "Both share the job equally, both companies will therefore get 60.000€"
TQ1Rep	Repetition of the first test question *(displayed when participants did not answer the first test question correctly; correct answer marked in bold)*	1 = "Roley (the other company) gets the job alone and therefore gets 120.000€"; **2 = "Construx (your company) gets the job alone and therefore gets 120.000€";** 3 = "Both share the job equally, both companies will therefore get 60.000€"
TQ2	Second Test question: "If you offer 20.000 € and Roley offers 40.000 €, who gets the job?" *(correct answer marked in bold)*	**1 = "Roley (the other company) gets the job alone and therefore gets 120.000€";** 2 = "Construx (your company) gets the job alone and therefore gets 120.000€"; 3 = "Both share the job equally, both companies will therefore get 60.000€"
TQ2Rep	Repetition of the second test question *(displayed when participants did not answer the second test question correctly; correct answer marked in bold)*	**1 = "Roley (the other company) gets the job alone and therefore gets 120.000€";** 2 = "Construx (your company) gets the job alone and therefore gets 120.000€"; 3 = "Both share the job equally, both companies will therefore get 60.000€"
TQ3	Third Test Question: "If you and Roley both offer 50.000€, who gets the job?"	1 = "Roley (the other company) gets the job alone and therefore gets 120.000€"; 2 = "Construx (your company) gets the job alone and therefore gets 120.000€";

	(correct answer marked in bold)	**3 = "Both share the job equally, both companies will therefore get 60.000€"**
TQ3Rep	Repetition of the third test question *(displayed when participants did not answer the third test question correctly ; correct answer marked in bold)*	1 = "Roley (the other company) gets the job alone and therefore gets 120.000€"; 2 = "Construx (your company) gets the job alone and therefore gets 120.000€"; **3 = "Both share the job equally, both companies will therefore get 60.000€"**
TQ4	Fourth Test Question: "If you offer 50.000 € and solely win the job, how much money do you effectively gain?" *(correct answer marked in bold)*	**1 = "70.000€";** 2 = "120.000€"; 3 = "50.000€"
TQ5	Fifth Test Question: "If you and the other company offer 50.000€ and both companies will do the job in collaboration, how much do you effectively gain?" *(correct answer marked in bold)*	1 = "120.000€"; **2 = "10.000€";** 3 = "50.000€
TimePressure	Time Pressure Instruction	1 = "Please try to complete the following questions as fast as possible!"
No_Tp	No time Pressure Instruction	1 = "You are now ready to start."
TPCondition	The variable records in which time pressure condition the participant was in?	0 = no time pressure manipulation; 1 = time pressure manipulation
SlipperySlopeCondition	The variable records in which slippery slope condition the participant was in	0 = slippery slope; 1 = abrupt aka steep cliff
AbruptCorruption	DV in Abrupt Condition "Do you want to invite the Minister of Public Affairs to a private vacation from your company's budget?"	1 = not invite; 2 = invite
SlipperySlopeCorruption1	DV1 in Slippery Slope Condition: "Do you want to invite the Minister of Public Affairs to the banquet from your company's budget?"	1 = not invite; 2 = invite
SlipperySlopeCorruption2	DV2 in Slippery Slope Condition: "Do you want to invite the Minister of Public	1 = not invite; 2 = invite

	Affairs to a private vacation from your company's budget?" (*this variable was only displayed if participants opted for "2" in the previous DV: SlipperySlopeCorruption1*)	
CorruptionCollapsed	All three corruption decision in one variable	0 = no corruption; 1 = partial aka medium corruption; 2 = severe corruption
FairOwn	Perceived Own Fairness: "How fair do you think your actions were?"	1 = "not fair at all"; 6 = "very fair"
CorrOwn	Perceived Own Corruptness: " How corrupt do you think your own actions were?"	1 = "not corrupt at all"; 6 = "very corrupt"
TpOwn	Perceived time Pressure: "How much time pressure did you feel during the game?"	1 = "no time pressure at all"; 6 = "a lot of time pressure"
Gender	Gender of the participant	1 = female; 2 = male
Age	Age of the participants in years	
Education	Highest obtained educational degree	1 = not finished High School; 2 = High School Diploma; 3 = Bachelor's degree; 4 = Master's degree; 5 = Vocational training
Debriefing	The variable codes whether the debriefing was displayed	0 = not displayed; 1 = displayed . = information missing