

**Online Appendix (not for publication)**

**Social Identity, Behavior, and Personality: Evidence from India**

**Table A1: Correlation Matrix of Residuals for Behavioral Preferences**

	<b>Competitiveness</b>	<b>Confidence</b>	<b>Risk Preference</b>	<b>Egalitarianism</b>
Competitiveness	1.00			
Confidence	0.0945	1.00		
Risk Preference	0.0714	0.0534	1.00	
Egalitarianism	-0.0782	-0.0423	-0.0659	1.00
Breusch-Pagan test of independence: chi 2 (p-value)	55.874 (0.000)			

**Table A2: Correlation Matrix of Residuals for Personality Traits**

	<b>Agreea bleness</b>	<b>Extra- version</b>	<b>Conscien tiousness</b>	<b>Emotional Stability</b>	<b>Openness to Experience</b>	<b>Locus of Control</b>	<b>Grit</b>
Agreeableness	1.00						
Extraversion	-0.086	1.00					
Conscientiousness	0.155	-0.069	1.00				
Emotional stability	0.196	-0.002	0.130	1.00			
Openness to experience	0.088	0.239	0.103	0.033	1.00		
Locus of Control	0.071	0.037	0.049	0.079	0.091	1.00	
Grit	0.118	0.078	0.278	0.17	0.156	0.136	1.00
Breusch-Pagan test of independence: chi2 (p-value)				595.9 (0.00)			

**Table A3: SUR Estimates: Differences in Behavioral Preferences by Gender**

	(1) Competitiveness	(2) Confidence	(3) Risk Preference	(4) Egalitarianism
SCST	-0.091** (0.042)	-0.088** (0.043)	0.312 (1.726)	0.086*** (0.033)
OBC	-0.087** (0.039)	-0.001 (0.040)	-0.447 (1.595)	0.065** (0.031)
Female	-0.176*** (0.025)	-0.114*** (0.026)	-6.508*** (1.032)	0.016 (0.020)
Female x SCST	0.011 (0.071)	0.038 (0.073)	-0.180 (2.912)	-0.067 (0.056)
Female x OBC	0.024 (0.063)	0.086 (0.065)	1.797 (2.613)	-0.023 (0.050)
Constant	0.654** (0.265)	0.355 (0.272)	49.167*** (10.897)	0.286 (0.210)
Observations	1,918	1,918	1,918	1,918
R-squared	0.106	0.064	0.080	0.058

**Notes:** Robust standard errors in parentheses. Other controls include age, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

**Table A4: SUR Estimates: Differences in Personality Traits by Gender**

	(1) Agreeableness	(2) Extraversion	(3) Conscientiousness	(4) Emotional Stability	(5) Openness to Experience	(6) Locus of Control	(7) Grit
SCST	-0.263** (0.103)	-0.276*** (0.102)	-0.281*** (0.104)	-0.067 (0.104)	-0.308*** (0.101)	-0.273*** (0.104)	-0.258** (0.104)
OBC	-0.061 (0.094)	-0.288*** (0.093)	-0.024 (0.094)	-0.071 (0.094)	-0.223** (0.092)	-0.043 (0.094)	-0.102 (0.094)
Female	0.236*** (0.059)	0.068 (0.058)	0.098 (0.059)	-0.243*** (0.060)	0.017 (0.058)	-0.099* (0.059)	0.209*** (0.059)
Female x SCST	0.190 (0.170)	0.146 (0.168)	0.068 (0.171)	0.017 (0.172)	0.159 (0.167)	0.190 (0.171)	-0.039 (0.171)
Female x OBC	0.038 (0.153)	0.054 (0.151)	0.182 (0.154)	0.244 (0.154)	0.073 (0.150)	0.052 (0.154)	-0.163 (0.154)
Constant	0.411 (0.625)	0.292 (0.620)	0.091 (0.630)	0.594 (0.632)	-0.057 (0.614)	-0.199 (0.629)	0.724 (0.628)
Observations	1,651	1,651	1,651	1,651	1,651	1,651	1,651
R-squared	0.068	0.082	0.060	0.054	0.073	0.065	0.079

**Notes:** Robust standard errors in parentheses. Other controls include age, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10.

**Table A5: OLS/LPM Estimates: Behavioral Preferences**

	(1) Competitiveness	(2) Confidence	(3) Risk Preference	(4) Egalitarian
SCST	-0.088** (0.036)	-0.075** (0.036)	0.409 (1.444)	0.061** (0.029)
OBC	-0.069** (0.032)	0.044 (0.035)	0.151 (1.419)	0.054** (0.027)
Constant	0.651** (0.269)	0.286 (0.279)	47.438*** (12.268)	0.281 (0.201)
Observations	1,966	1,970	1,965	1,948
R-squared	0.105	0.061	0.077	0.058

**Notes:** Robust standard errors in parentheses. Other controls include age, gender, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

**Table A6: OLS Estimates: Personality Traits**

	(1) Agreeableness	(2) Extraversion	(3) Conscientiousness	(4) Emotional Stability	(5) Openness to Experience	(6) Locus of Control	(7) Grit
SCST	-0.178** (0.085)	-0.242*** (0.078)	-0.175** (0.083)	0.005 (0.082)	-0.324*** (0.078)	-0.184** (0.077)	-0.256*** (0.075)
OBC	-0.020 (0.075)	-0.275*** (0.069)	0.004 (0.073)	0.028 (0.070)	-0.240*** (0.073)	0.002 (0.067)	-0.163** (0.072)
Constant	0.331 (0.631)	0.436 (0.571)	0.080 (0.576)	0.886 (0.622)	0.265 (0.576)	0.095 (0.577)	0.454 (0.600)
Observations	1,896	1,904	1,921	1,917	1,925	1,847	1,886
R-squared	0.067	0.067	0.048	0.045	0.064	0.060	0.069

**Notes:** Robust standard errors in parentheses. Other controls include age, gender, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10

**Table A7: Multiple Hypothesis Testing: Behavioral Preferences**

	(1) Competitiveness	(2) Confidence	(3) Risk Preference	(4) Egalitarian
Low caste	-0.077*** (0.006) [0.023]	-0.006 (0.838) [0.722]	0.258 (0.827) [0.722]	0.057** (0.011) [0.023]
Constant	0.652** (0.015)	0.289 (0.296)	47.434*** (0.000)	0.281 (0.163)
Observations	1,966	1,970	1,965	1,948
R-squared	0.105	0.057	0.077	0.058
$\delta$	-2.75			8.012
$\beta^*$	-0.118			0.063

**Notes:** Low caste takes a value 1 if caste is SCST or OBC, 0 otherwise. The coefficients are marginal effects from OLS regressions. Other controls include age, gender, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. Unadjusted p-values are presented in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Multiple hypothesis corrected sharpened q-values in square brackets. The lower panel reports  $\delta$  and  $\beta^*$  based on the test prescribed by Oster (2016), with maximum R-squared set at 1.3 times the R-squared from the regressions using controls.



**Table A8: Multiple Hypothesis Testing: Personality Traits**

	(1) Agreeableness	(2) Extraversion	(3) Conscientiousness	(4) Emotional Stability	(5) Openness to Experience	(6) Locus of Control	(7) Grit
Low caste	-0.085 (0.197) [0.204]	-0.261*** (0.000) [0.001]	-0.070 (0.272) [0.222]	0.018 (0.771) [0.42]	-0.275*** (0.000) [0.001]	-0.075 (0.211) [0.204]	-0.203*** (0.001) [0.002]
Constant	0.353 (0.580)	0.432 (0.450)	0.092 (0.874)	0.890 (0.153)	0.273 (0.637)	0.111 (0.846)	0.469 (0.434)
Observations	1,896	1,904	1,921	1,917	1,925	1,847	1,886
R-squared	0.065	0.066	0.046	0.045	0.064	0.057	0.069
$\delta$		1.769			2.237		2.173
$\beta^*$		-0.174			-0.234		-0.152

**Notes:** Low caste takes a value 1 if caste is SCST or OBC, 0 otherwise. The coefficients are marginal effects from OLS regressions. Other controls include age, gender, religion, private school, high socioeconomic status, Raven's test score, and session fixed effects. Unadjusted p-values are presented in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Multiple hypothesis corrected sharpened q-values in square brackets. The lower panel reports  $\delta$  and  $\beta^*$  based on the test prescribed by Oster (2016), with maximum R-squared set at 1.3 times the R-squared from the regressions using controls.